

Digital Health

Covid-19 as a Catalyst for Changes in the German/NRW and Japanese Health Care System - Developments in Medical Regulations, Clinical Environments and Business Opportunities

NRW JAPAN K.K. Fireplace WebTalk

22 May 2020









Digital Applications are medical devices e.g. if they contribute to diagnosis or treatment

Unlike pharmaceuticals:

- X No marketing authorization required
- X No production permit required

Preconditions:

- ✓ Notification to Federal Institute (BfArM)
- ✓ CE-Mark (from Notified Body like TÜV)
- ✓ Security Officer
- ✓ Quality Management System

Classification of Medical Devices (Annex VIII, Chapter III MDD)*



I (s,m,r)



- low risk
- non-invasive
- temporary use
- reusable

II a



- medium risk
- invasive or non-invasive for short-term use

II b



- increased risk
- implantable and/or invasive for long-term use

Ш

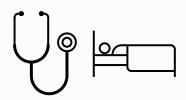


- high risk
- implantable and/or highly invasive for longterm use

Classification of Software as Medical Device Rule 11 MDR



 Prevention, Monitoring (without diagnosis),
Prognosis (not intended for decision making),
Alleviation. II a



 Software providing information to take diagnostic or therapeutic decisions or monitoring physiological processes II b

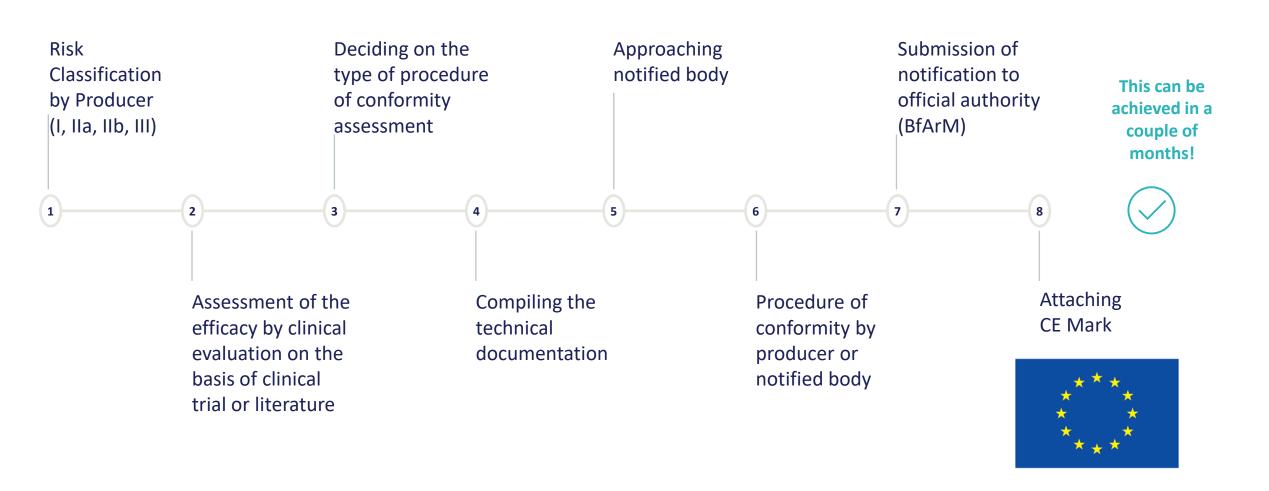


 Same as II a, only with a risk of serious deterioration of health. 

 Same as II a, only with a risk of death or irreversible deterioration of health.

8 Steps to Certification





The Big Customer: Statutory Health Insurance (SHI)

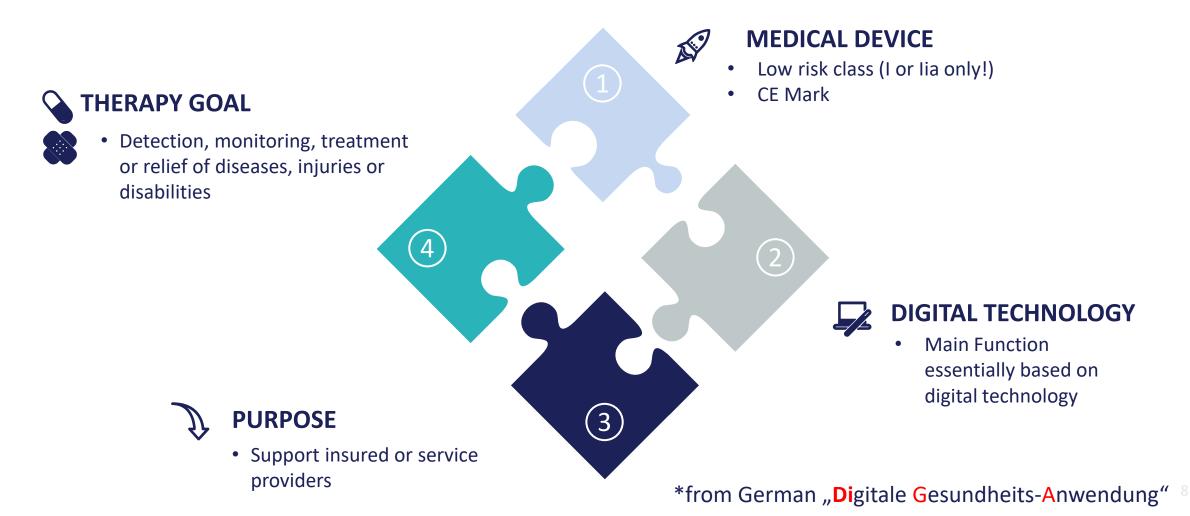


- → 90% of German population are member of SHI (roughly 70 Million people)
- → SHI is carried out by corporations under public law
- → Currently ~100 statutory health insurances in self-government
- → Joint Committee "GBA" assesses and evaluates all medical devices and services before achieving reimbursement
- → Medical Devices are either used or prescribed by physicians or hospitals after integration



The Digital Health Application (DiGA)*





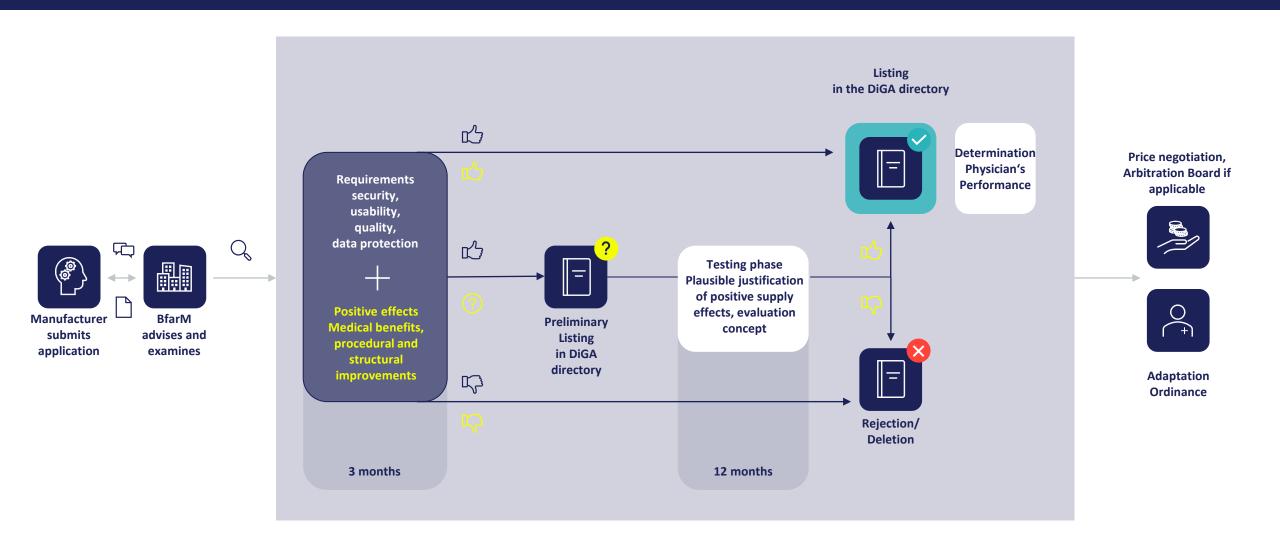
The Digital Services Act - DVG



App meets conditions for a digital health Alterations require application reassessment Price negotiation with GKV BfArM includes app in a directory for time after upon application Doctor prescribes, health insurer pays: Price charged by manufacturer will be paid for 1st App is standard care year within limits If benefit not proven, 12 months trial period to Alternative: Application with consent of health insurance prove evidence

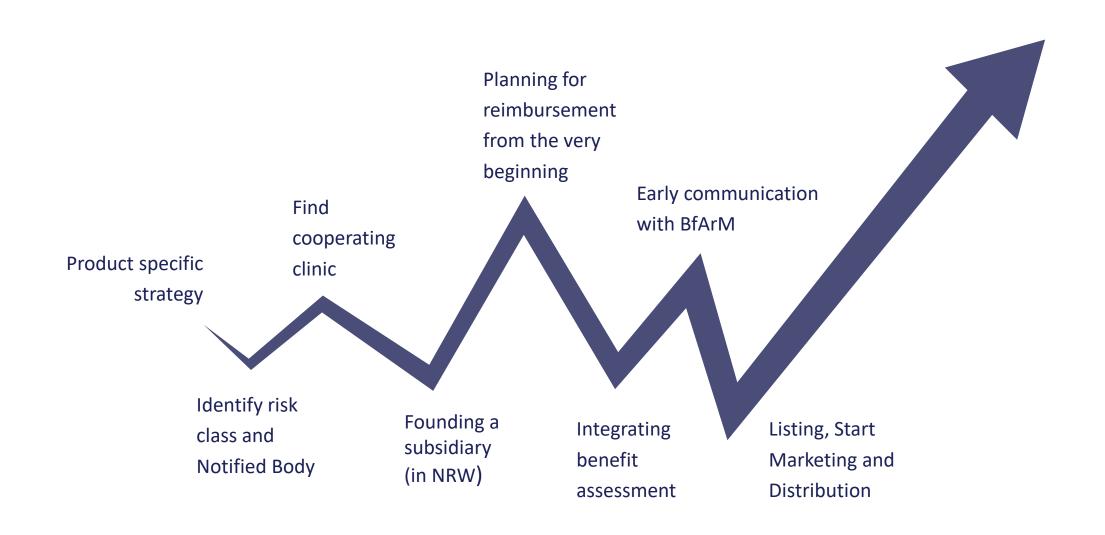
The Process of DiGA Registration

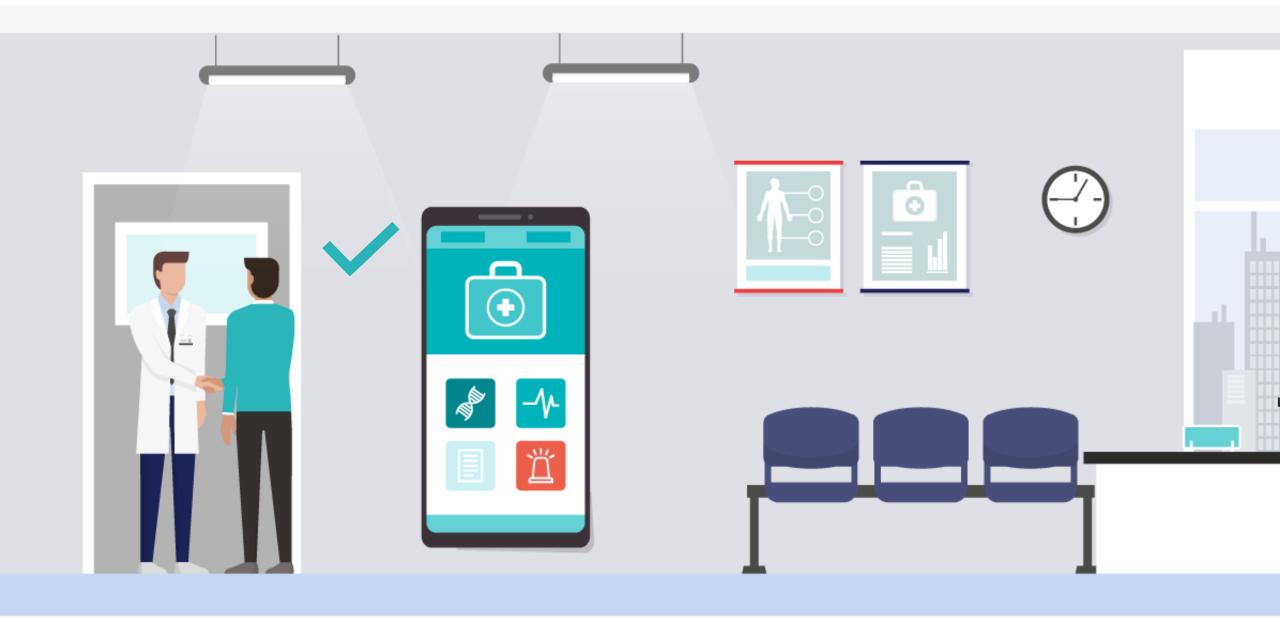




Key Points for Success







You can go to NRW!

Germany's DiGA Fast Track is a beacon project for the EU

Thank you!

Christian Dierks, MD, JD

Managing Partner

christian.dierks@dierks.company